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By K B Hemanth Raj

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MANAGEMENT AND ENTREPRENEURSHIP FOR IT **INDUSTRY**

[As per Choice Based Credit System (CBCS) scheme] (Effective from the academic year 2017 -2020)

SEMESTER - V

Subject Code 17CS51

IA Marks 40

Number of Lecture Hours/Week **04** Exam Marks **60**

These Questions are being framed for helping the students in the "FINAL Exams" Only (Remember for Internals the Question Paper is set by your respective teachers). Questions may be repeated, just to show students how VTU can frame Questions.

- ADMIN Module 2

- 1. Write a note on Autocratic and democratic leadership styles with its merits and demerits. (8-Marks) (3a) (Dec.2017/Jan.2018)
- What is motivation? Explain Maslow's need hierarchy theory of motivation. (8-Marks) (3b) (Dec.2017/Jan.2018)
- 3. Explain the importance of communication? (5-Marks) (4a) (Dec.2017/Jan.2018)
- steps in controlling process. (6-Marks) 4. Describe the (4b)(Dec.2017/Jan.2018)
- What is the need for co-ordination? (5-Marks) (4c) (Dec.2017/Jan.2018)
- Explain Row Maslow's hierarchy of needs help a manager to motivate his subordinates. (8-Marks) (3a) (June/July 2018)
- Define direction. Explain the principles of direction. (8-Marks) (3b) (June/July 2018)

- 8. Define leadership. Explain the various leaderships styles. (8-Marks) (4a) (June/July 2018)
- 9. Define Coordination. Explain the importance of coordination. (8-Marks) (4b) (June/July 2018)
- 10. Select and describe important steps in the process of organizing. (5-Marks) (3a) (Dec.2018/Jan.2019| EC)
- 11. Explain the advantages and disadvantages of committees in an organization. (5-Marks) (3b) (Dec.2018/Jan.2019| EC)
- 12. Summarize any six types of recruitment process. (6-Marks) (3c) (Dec.2018/Jan.2019| EC)
- 13. What is direction in an organization? Explain any five techniques of coordination. (6-Marks) (4a) (Dec.2018/Jan.2019| EC)
- 14. Explain the three basic steps in a control process. (6-Marks) (4b) (Dec.2018/Jan.2019| EC)
- 15. List four important characteristics of leadership. (4-Marks) (4c) (Dec.2018/Jan.2019| EC)
- 16. Explain:
- i. Purpose of organization
- ii. Process of organizing. (6-Marks) (3a) (June/July 2018| EC)
- 17. Describe the process of staffing adding note on the benefits of good staffing. (5-Marks) (3b) (June/July 2018| EC)
- 18. Explain staff recruitment and selection process with reference to a large scale organization. (5-Marks) (3c) (June/July 2018| EC)
- 19. Explain any two 'MOTIVATION' theories as applicable to an organization. (6-Marks) (4a) (June/July 2018| EC)
- 20. What is communication? Discuss the purpose of communication. (5-Marks) (4b) (June/July 2018| EC)
- 21. Explain the essentials of an effective control system. (5-Marks) (4c) (June/July 2018| EC)
- 22. Define organization. Explain the process of organizing. (7-Marks) (3a) (Dec.2017/Jan.2018| EC)

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- 23. Define committee. Explain its types. (5-Marks) (3b) (Dec.2017/Jan.2018| EC)
- 24. Explain importance and need for proper staffing. (4-Marks) (3c) (Dec.2017/Jan.2018| EC)
- 25. Explain the requirements of effective direction. (5-Marks) (4a) (Dec.2017/Jan.2018| EC)
- 26. Explain behavioural approach to leadership. (7-Marks) (4b) (Dec.2017/Jan.2018| EC)
- 27. Explain the benefits of effective control. (4-Marks) (4c) (Dec.2017/Jan.2018| EC)
- 28. What are the various principles of organization? (5-Marks) (3a) (Dec.2018/Jan.2019|EE)
- 29. What is committees and explain the different types of committees? (5-Marks) (3b) (Dec.2018/Jan.2019|EE)
- 30. Explain with a diagram Maslow's theory of motivation. (6-Marks) (3c) (Dec.2018/Jan.2019|EE)
- 31. Distinguish between centralization and decentralization. (5-Marks) (4a) (Dec.2018/Jan.2019|EE)
- 32. Define staffing. Explain importance and functions of staffing. (6-Marks) (4b) (Dec.2018/Jan.2019|EE)
- 33. Explain the meaning and importance of coordination. (5-Marks) (4c) (Dec.2018/Jan.2019|EE)
- 34. What is organizing? Explain the important steps in the process of organizing. (6-Marks) (3a) (Dec.2017/Jan.2018|EE)
- 35. Explain:
- i. Decentralization of authority,
- ii. Staffing. (6-Marks) (3b) (Dec.2017/Jan.2018|EE)
- 36. Explain briefly the process of recruitment in an organization. (4-Marks) (3c) (Dec.2017/Jan.2018|EE)
- 37. Discuss leadership styles and roles of a leader. (6-Marks) (4a) (Dec.2017/Jan.2018|EE)

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- 38. Name and explain any two motivation theories. (6-Marks) (4b) (Dec.2017/Jan.2018|EE)
- 39. What is 'coordination'? What is the importance? What are the techniques? (4-Marks) (4c) (Dec.2017/Jan.2018|EE)
- 40. Briefly explain the principles of organization. (8-Marks) (3a) (Dec.2018/Jan.2019|ME)
- 41. Briefly explain M.B.O and M.B.E with advantages and disadvantages. (8-Marks) (3b) (Dec.2018/Jan.2019|ME)
- 42. Explain briefly Maslow's theory of motivation. (8-Marks) (4a) (Dec.2018/Jan.2019|ME)
- 43. What is coordination? Explain the importance of coordination. (8-Marks) (4b) (Dec.2018/Jan.2019|ME)
- 44. Briefly explain the principles of organization. (8-Marks) (3a) (Dec.2017/Jan.2018|ME)
- 45. What is Recruitment? Explain the recruitment process. (8-Marks) (3b) (Dec.2017/Jan.2018|ME)
- 46. Explain the different leadership styles. (8-Marks) (4a) (Dec.2017/Jan.2018|ME)
- 47. Explain the essentials of a sound control system. (8-Marks) (4b) (Dec.2017/Jan.2018|ME)

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